



NONPROFITS GUIDE

END OF YEAR FUNDRAISING

Text fundraising strategies to help your nonprofit raise more on Giving Tuesday and beyond.





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People give to causes and campaigns that they care about.

With a partner like Tatango, you can increase constituents and raise donations to further your cause.

ENGAGE CONSTITUENTS

Tips to Help Your Organization Succeed



3 TIPS FOR DONATION SUCCESS

Year end giving is a busy time for many nonprofits. Tatango makes it easy to raise consistent donations during Giving Tuesday and beyond.

When sending texts for fundraising, be sure to use these 3 tips to engage supporters and raise more.

Telling a story connects your supporters to your cause, engaging their emotions and humanizing your mission.

Personalizing messages increases engagement. Sending a message with a first name or segmented by location, interest and more can help personalize your SMS or MMS messages.

Using clear calls to action increases engagement, urgency and provides obvious next steps for your audience.

USE THESE TIPS TO ENGAGE
SUPPORTERS & RAISE MORE

TELL A STORY

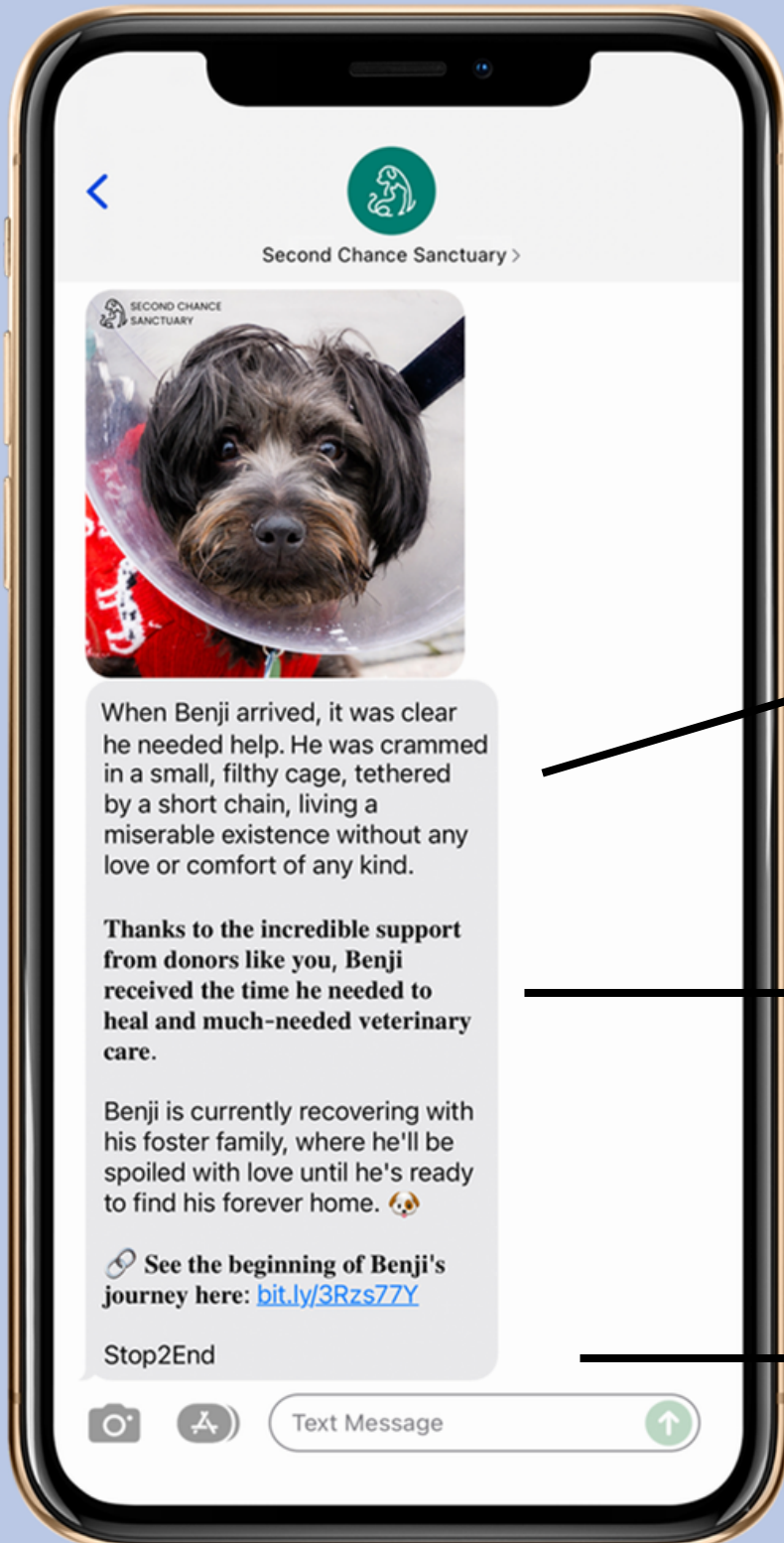
**PERSONALIZE YOUR
MESSAGE**

**USE A CLEAR CALL TO
ACTION**

tatango

TEXTS THAT RAISE MORE

Inspiring Messages To Further Your Cause



WHY THIS WORKS

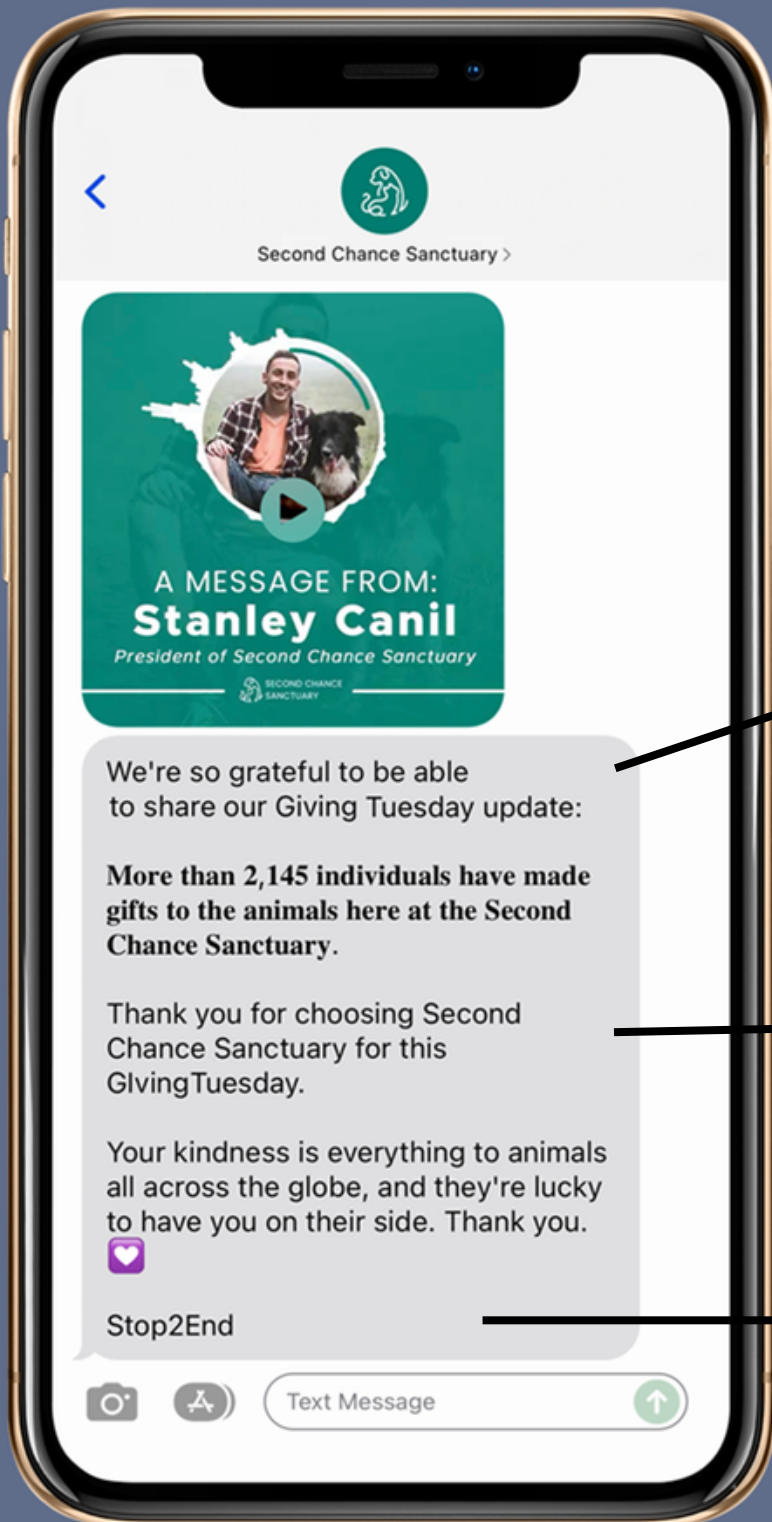
Telling a story engages supporters emotionally.

Be transparent and tell donors exactly where and for what their donation is being used.

Don't forget to stay compliant!

TEXTS THAT RAISE MORE

Inspiring Messages To Further Your Cause



WHY THIS WORKS

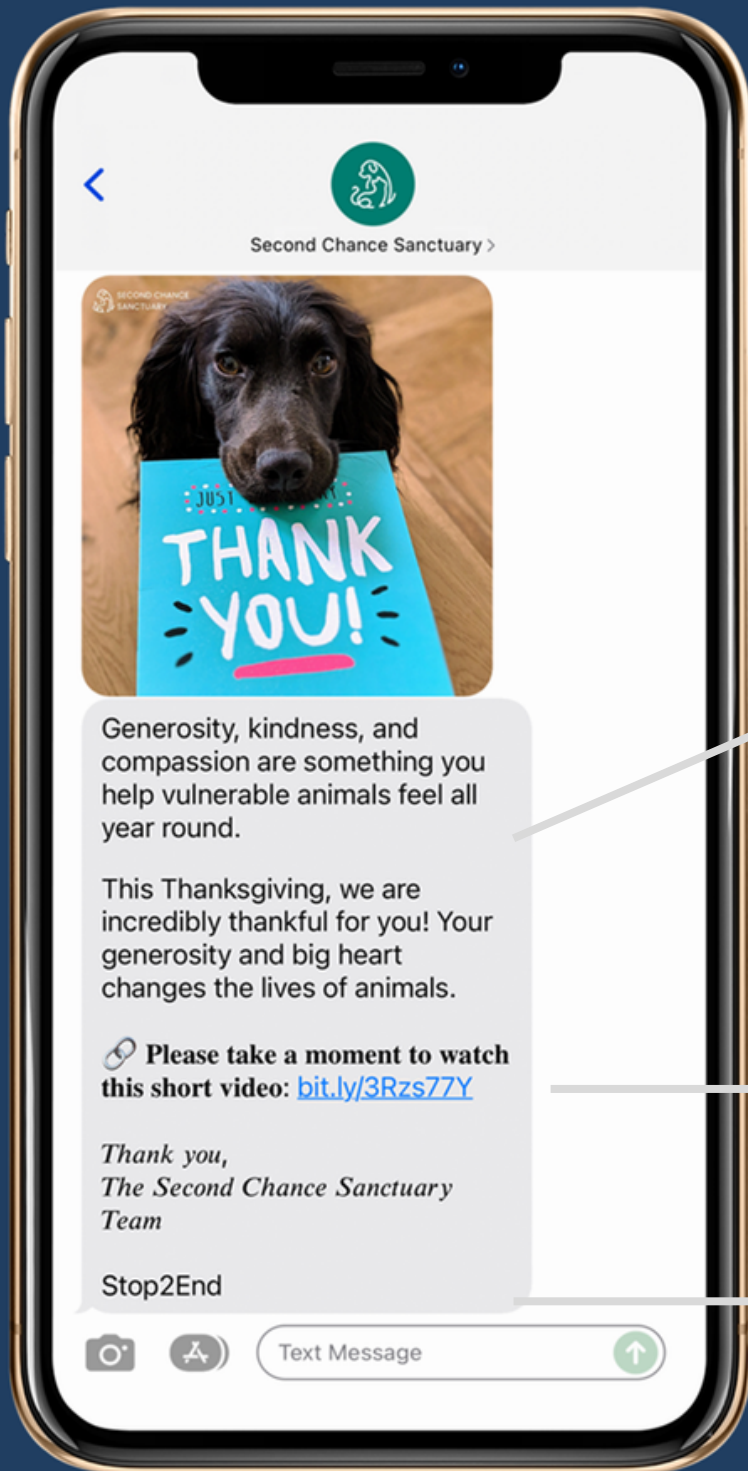
When sending messages surrounding a certain holiday, be sure to mention that special day.

Be sure to thank donors and supporters for their contribution of money, time, and other resources.

Don't forget to stay compliant!

TEXTS THAT RAISE MORE

Inspiring Messages To Further Your Cause



WHY THIS WORKS

Using emojis, images, video, GIFs and more in your messaging humanizes your messages and connects with supporters in the way they communicate.

Bold or italicized text highlights CTA's and other important information.

Don't forget to stay compliant!

CONTENT CALENDAR

END OF YEAR FUNDRAISING

This text message content calendar can help your nonprofit raise more on Giving Tuesday and beyond.

OCTOBER

SUN	MON	TUES	WED	THUR	FRI	SAT
01 Int'l Coffee Day	02	03	04	05	06 World Cerebral Palsy Day	07
08	09	10 World Homeless Day	11 Int'l Day of the Girl	12 World Arthritis Day	13	14
15	16 World Food Day	17 Int'l Day for Eradication of Poverty	18	19	20	21
22	23	24	25	26	27	28
29	30	31 Halloween				
		NOTE				

NOVEMBER

SUN	MON	TUES	WED	THUR	FRI	SAT
NOTE			01 Send Giving Tuesday cultivation text	02	03	04
05	06	07 Send Giving Tuesday cultivation text	08	09	10	11 Veterans Day
12	13	14	15	16	17	18
19	20	21	22	23 Thanksgiving	24 Black Friday	25 Send Black Friday thank you text
26	27	28 Giving Tuesday	29 Send Giving Tuesday thank you text	30		NOTE

DECEMBER

SUN	MON	TUES	WED	THUR	FRI	SAT
NOTE				01 World AIDS Day	02 Send End of Year cultivation text	03
04	05	06	07 Hanukkah Begins	08	09	10
11	12	13 Send End of Year cultivation text	14	15	16	17
18	19	20	21	22	23	24 Christmas Eve
25 Christmas Day	26 Kwanzaa Begins	27	28 Send End of Year cultivation text	29	30 Send End of Year giving text	31 Send End of Year giving text
	NOTE					



FOLLOW ALONG!

WHAT'S NEXT?

Gear up for the giving season and check out even more of our text fundraising resources.

TATANGO.COM/RESOURCES

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